



Title:

Showroom Manager and Kitchen Sales Designer

Location:

Marlborough, Wiltshire

Reporting to:

Managing Director

The Role:

To manage the day to day running of our showroom and to design and sell kitchens and interior furniture to walk in enquiries and qualified sales leads from national campaigns.

Key Tasks:

- Meet or exceed monthly sales targets
- Create kitchen designs using CAD package to meet client's individual requirements
- Sole day to day running of a kitchen and interiors showroom
- Follow up and manage qualified kitchen sales leads generated by a national advertising campaign and prominent web presence
- Manage retail sales
- Manage all product display and merchandising
- Manage 1 part time assistant

Key Competencies:

- Highly motivated and target driven
- Excellent sales process management and ability to close sales
- The ability to work independently without supervision
- Strong interpersonal skills both face to face and on the telephone
- IT Literate
- Knowledge of a CAD based design package
- Kitchen product knowledge beneficial
- Exceptional personal presentation and rapport building skills
- A flair for design
- Administrative attention to detail
- Clean driving license and transport

Experience:

- 2+ years experience selling some form of design led product ie kitchens, bathrooms, interior furnishings
- A target driven retail sales environment



What we can offer:

- Basic salary + commission
- Excellent opportunities in an established and growing company
- Exciting niche kitchen and interior products
- Qualified sales leads derived from national advertising campaign

Hours:

- Showroom 10 am until 6pm for 4 weekdays and one weekend day.
- Lead follow ups out of showroom hours where necessary.

Please provide full cv and salary expectations to:

Edward Blackett on ed@kitstone.co.uk