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KIT STONE

Title:

Trainee Kitchen Sales Designer

Location:

South West London

Reporting to:

Showroom manager

The Role:

To assist in the daily running, from start up, of Kit Stone's new West London showroom. To design and sell kitchens, interior and garden furniture to walk in enquiries and qualified sales leads from national campaigns.

Key Tasks:

- Create kitchen designs using CAD package to meet client's individual requirements
- Assist in the day to day running of a kitchen and interiors showroom
- Follow up and market to qualified kitchen sales leads generated by a national advertising campaign and prominent web presence
- Assist in all product display and merchandising
- Day to day retail sales

Key Competencies:

- Highly motivated
- The ability to close sales
- The ability to work independently without supervision
- Strong interpersonal skills both face to face and on the telephone
- IT Literate
- Knowledge of a CAD based design package would be beneficial
- Kitchen product knowledge beneficial
- Exceptional personal presentation and rapport building skills
- A flair for design
- Administrative attention to detail

Experience:

- 1+ years experience selling some form of design led product ie kitchens, bathrooms, interior furnishings, would be beneficial
- A retail sales environment

What we can offer:

- Basic salary + incentives

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- Excellent opportunities in an established and growing company
- Exciting niche kitchen and interior products
- Qualified sales leads derived from national advertising campaign

Hours:

- Part time to be discussed, both weekday and weekend.

Please provide full cv and salary expectations to:

Edward Blackett on ed@kitstone.co.uk